

4th Quarter 2004 Supplemental Financial Information

Marshall & Ilsley Corporation

(NYSE: MI)

The following unaudited financial information has been provided for the benefit of showing M&I's current versus historical results.

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	4th Qtr. 2004	3rd Qtr. 2004	2nd Qtr. 2004	1st Qtr. 2004	4th Qtr. 2003	3rd Qtr. 2003	2nd Qtr. 2003	1st Qtr. 2003	4th Qtr. 2002
PER SHARE DATA									
Diluted: Net Income	\$0.76	\$0.69	\$0.67	\$0.65	\$0.62	\$0.61	\$0.59	\$0.56	\$0.55
Basic:									
Net Income	0.77	0.70	0.68	0.66	0.63	0.62	0.59	0.57	0.56
Dividend Declared	0.210	0.210	0.210	0.180	0.180	0.180	0.180	0.160	0.160
Book Value	17.24	16.19	15.52	15.42	15.00	14.84	14.36	13.89	13.51
Shares Outstanding (millions):									
Average - Diluted	228.5	226.2	225.5	226.0	228.5	228.9	228.4	227.8	227.6
End of Period	227.3	223.1	222.8	222.1	223.2	226.1	227.1	226.5	226.2
INCOME STATEMENT (\$millions)									
Net Interest Income (FTE)	\$296.4	\$289.3	\$292.0	\$286.5	\$278.1	\$266.6	\$271.8	\$272.5	\$271.3
Provision for Loan & Lease Losses	12.8	6.9	9.2	9.0	9.8	7.9	19.6	25.7	23.4
Data Processing Services	268.6	239.0	197.3	186.1	176.5	166.3	158.0	157.1	156.3
Item Processing	10.5	10.3	10.9	11.4	11.8	11.2	9.6	10.3	9.9
Trust Services	39.2	37.5	37.9	36.3	33.5	32.0	31.2	30.0	29.3
Service Charge on Deposits	24.2	25.0	25.1	25.5	25.7	25.4	25.2	26.2	25.1
Mortgage Banking	7.6	8.9	11.7	6.9	6.7	24.2	21.8	17.5	24.1
Net Investment Securities Gains (Losses)	35.3	0.5	0.1	(0.5)	5.9	16.7	(2.6)	1.6	(1.1)
All Other	49.8	<u>46.7</u> 367.9	47.0 330.0	47.7	45.5	49.2 325.0	51.5 294.7	47.7	43.4
Total Non-Interest Revenues	435.2			313.4	305.6			290.4	287.0
Salaries & Employee Benefits	240.0	231.5	211.9	203.9	207.4	199.4	193.5	197.2	193.6
Occupancy and Equipment	50.3 12.8	50.8	44.5 12.5	47.4	45.2 12.4	40.3	46.2	47.3 10.3	48.5
Software Expenses Processing Charges	14.9	13.5 12.5	12.5	11.2 13.0	12.4	11.7 13.2	10.4 10.6	10.3	11.1 9.7
Supplies and Printing	6.6	5.5	5.8	5.7	5.6	5.3	5.9	5.3	5.4
Professional Services	12.7	11.7	10.3	9.1	12.1	11.1	10.5	10.7	10.8
Shipping and Handling	17.4	15.8	18.1	16.4	14.1	12.5	11.3	14.0	10.8
Intangible Amortization	8.7	8.3	5.4	5.5	6.0	3.4	7.5	6.9	8.2
Other	87.1	58.5	54.4	50.1	55.2	113.1	39.8	31.9	39.7
Total Non-Interest Expenses	450.5	408.1	374.7	362.3	370.4	410.0	335.7	335.6	337.8
Tax Equivalent Adjustment	8.2	8.2	8.0	7.9	7.9	7.9	7.9	8.0	8.1
Pre-Tax Earnings	260.1	234.0	230.1	220.7	195.6	165.8	203.3	193.6	189.0
Income Taxes	86.3	78.6	78.4	74.6	54.5	25.5	68.6	65.6	64.0
Net Income	\$173.8	\$155.4	\$151.7	\$146.1	\$141.1	\$140.3	\$134.7	\$128.0	\$125.0

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		Quartei	Ty Financial	Information					
	December 31, 2004	September 30, 2004	June 30, 2004	March 31, 2004	December 31, 2003	September 30, 2003	June 30, 2003	March 31, 2003	December 31, 2002
ASSETS - END OF PERIOD (\$millions)									
Cash & Due From Banks	\$839	\$887	\$824	\$691	\$810	\$866	\$988	\$958	\$1,012
Trading Securities	18	36	28	47	16	40	30	22	21
Short - Term Investments	173	162	336	136	147	213	263	274	228
Investment Securities	6,085	6,079	5,915	6,010	5,607	5,497	5,363	5,278	5,210
Loans & Leases:									
Commercial Loans & Leases:									
Commercial Loans	8,482	7,931	7,759	7,324	7,111	6,886	7,146	7,012	6,872
Commercial Lease Financing	406	395	399	395	393	393	394	387	394
Total Commercial Loans & Leases	8,888	8,326	8,158	7,719	7,504	7,279	7,540	7,399	7,266
Commercial Real Estate:	0.164	7,000	7.000	7.262	7.140	7.021	6041	6755	6.506
Commercial Mortgages Construction Loans	8,164 1,175	7,999 1,128	7,696 1,079	7,362 1,062	7,149 1,075	7,021 1,053	6,941 991	6,755 961	6,586 898
Total Commercial Real Estate	9,339	9,127	8,775	8,424	8,224	8,074	7,932	7,716	7,484
Residential Real Estate:	,,55,	>,127	0,775	0,121	0,22 .	0,071	7,752	7,710	7,101
Residential Mortgages	3,399	3,051	2,835	2,643	2,442	2,269	2,425	2,282	2,391
Construction Loans	1,090	944	797	732	691	652	587	536	506
Total Residential Real Estate	4,489	3,995	3,632	3,375	3,133	2,921	3,012	2,818	2,897
Personal Loans & Leases: Personal Loans	1,540	1,525	1,590	1,762	1,748	1,955	2,012	1,804	1,852
Personal Lease Financing	1,340	1,323	1,390	1,762	1,748	219	2,012	345	388
Home Equity Loans & Lines	5,149	5,033	4,885	4,604	4,392	4,187	4,109	4,118	4,022
Total Consumer Loans & Leases	6,821	6,697	6,630	6,538	6,324	6,361	6,415	6,267	6,262
Total Loans & Leases	29,537	28,145	27,195	26,056	25,185	24,635	24,899	24,200	23,909
Reserve for Loan & Leases Losses	(358)	(358)	(358)	(354)	(350)	(348)	(348)	(338)	(338)
Premises and Equipment, net	467 2,126	461 2,042	434 1,269	434 1,104	439 1,105	435 1,082	438 1,085	439 1,094	442 1,089
Goodwill & Intangibles Other Assets	2,126 1,550	2,042 1,526	1,429	1,104	1,105	1,082	1,085	1,094	1,302
Total Assets	\$40,437	\$38,980	\$37,072	\$35,476	\$34,373	\$33,749	\$34,066	\$33,249	\$32,875
	\$10,137	430,500	\$37,072	433,170	ψ31,573	433,717	ψ3 1,000	ψ33,217	432,073
LIABILITIES - END OF PERIOD (\$millions)									
Deposits:									
Noninterest Bearing	\$4,888	\$4,753	\$4,710	\$4,360	\$4,715	\$4,682	\$4,653	\$4,278	\$4,462
Bank Issued Interest Bearing Activity:									
Savings & NOW	3,387	3,393	3,404	3,306	3,322	3,229	3,228	3,003	2,857
Money Market Foreign Activity	5,645 892	5,597 845	5,622 902	5,715 935	5,893 843	5,960 723	6,092 807	6,186 949	6,280 914
Total Bank Issued Interest Bearing Activity	9,924	9,835	9,928	9,956	10,058	9,912	10,127	10,138	10,051
Bank Issued Time:	-,	,,,,,	-,	-,	,		,	,	,
CDs greater than \$100,000	942	855	733	634	628	619	619	644	657
All Other Time	2,712	2,674	2,619	2,579	2,633	2,688	2,742	2,839	2,965
Total Bank Issued Time Total Bank Issued Deposits	3,654 18,466	3,529 18,117	3,352 17,990	3,213	3,261 18,034	3,307 17,901	3,361	3,483 17,899	3,622
Wholesale:	16,400	10,117	17,990	17,529	16,034	17,901	10,141	17,899	18,135
Foreign Time	2,253	526	2,508	905	270	1,045	925	681	0
All Other	5,736	6,243	4,727	4,717	3,966	3,363	3,204	2,746	2,259
Total Wholesale	7,989	6,769	7,235	5,622	4,236	4,408	4,129	3,427	2,259
Total Deposits	26,455	24,886	25,225	23,151	22,270	22,309	22,270	21,326	20,394
Short - Term Borrowings	3,530	4,622	3,562	4,619	4,933	4,366	5,297	5,511	6,093
Long - Term Borrowings	5,027	4,486	3,701	3,221	2,735	2,694	2,272	2,272	2,284
Other Liabilities	1,535	1,398	1,150	1,083	1,106	1,043	984	1,011	1,067
Total Liabilities	36,547	35,392	33,638	32,074	31,044	30,412	30,823	30,120	29,838
SHAREHOLDERS' EQUITY - END OF PERIOD (\$millions)									
Preferred Equity	0	0	0	0	0	0	0	0	0
Common Equity	3,867	3,567	3,486	3,364	3,326	3,344	3,284	3,179	3,081
Unrealized Gains (Losses) on Securities	31	40	(23)	69	42	38	52	49	58
Unrealized Gains (Losses) on Derivatives	(8)	(19)	(29)	(31)	(39)	(45)	(93)	(99)	(102)
Accumulated Other Comprehensive Income Total Common Equity	23 3,890	3,588	(52) 3,434	38	3,329	3,337	3,243	(50) 3,129	3,037
Shareholders' Equity	3,890	3,588	3,434	3,402	3,329	3,337	3,243	3,129	3,037
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Total Liabilities & Shareholders' Equity	\$40,437	\$38,980	\$37,072	\$35,476	\$34,373	\$33,749	\$34,066	\$33,249	\$32,875

	4th Qtr. 2004	3rd Qtr. 2004	2nd Qtr. 2004	1st Qtr. 2004	4th Qtr. 2003	3rd Qtr. 2003	2nd Qtr. 2003	1st Qtr. 2003	4th Qtr. 2002
AVERAGE ASSETS (\$millions)	2004	2004	2004	2004	2003	2003	2003	2003	2002
Cash & Due from Banks	\$914	\$853	\$802	\$771	\$756	\$742	\$747	\$764	\$778
Trading Securities	20	23	22	23	22	27	25	18	17
Short - Term Investments	143	166	165	213	258	260	282	257	408
Investment Securities	6,028	5,935	5,842	5,680	5,390	5,157	5,218	5,081	4,965
Loans & Leases:									
Commercial Loans & Leases:									
Commercial Loans	8,076	7,796	7,463	7,142	6,839	6,912	7,043	6,827	6,636
Commercial Lease Financing	402	395	393	399	384	392	390	394	395
Total Commercial Loans & Leases	8,478	8,191	7,856	7,541	7,223	7,304	7,433	7,221	7,031
Commercial Real Estate:									
Commercial Mortgages	8,042	7,826	7,512	7,246	7,076	6,986	6,859	6,677	6,464
Construction Loans	1,143	1,100	1,071	1,075	1,071	1,014	977	934	896
Total Commercial Real Estate Residential Real Estate:	9,185	8,926	8,583	8,321	8,147	8,000	7,836	7,611	7,360
Residential Mortgages	3,234	2,929	2,743	2,511	2,377	2,346	2,341	2,276	2,394
Construction Loans	1.017	865	759	716	680	615	553	522	503
Total Residential Real Estate	4,251	3,794	3,502	3,227	3,057	2,961	2,894	2,798	2,897
Personal Loans & Leases:									
Personal Loans	1,544	1,549	1,715	1,724	1,824	1,976	1,839	1,855	1,721
Personal Lease Financing	135	146	164	177	198	255	322	367	406
Home Equity Loans & Lines Total Consumer Loans & Leases	5,035 6,714	4,894 6,589	4,688 6,567	4,438 6,339	4,215 6,237	4,100 6,331	4,075 6,236	4,048 6,270	3,873
Total Loans & Leases Total Loans & Leases	28,628	27,500	26,508	25,428	24,664	24,596	24,399	23,900	23,288
Reserve for Loan & Leases Losses	(363)	(362)	(360)	(356)	(349)	(352)	(345)	(345)	(337)
Premises and Equipment, net	461	458	435	438	439	438	442	444	441
Goodwill & Intangibles	2,081	1,821	1,167	1,108	1,094	1,083	1,090	1,089	1,093
Other Assets	1,671	1,622	1,591	1,539	1,412	1,489	1,441	1,427	1,356
Total Assets	\$39,583	\$38,016	\$36,172	\$34,844	\$33,686	\$33,440	\$33,299	\$32,635	\$32,009
W									
Memo: Average Earning Assets	\$34,819	\$33,624	\$32,537	\$31,344	\$30,334	\$30,040	\$29,924	\$29,256	\$28,678
Average Earning Assets Average Earning Assets Excluding Investment Securities	\$34,617	\$33,024	\$32,337	\$31,344	330,334	\$30,040	\$29,924	329,230	\$20,076
Unrealized Gains/(Losses)	\$34,762	\$33,616	\$32,510	\$31,261	\$30,273	\$29,991	\$29,843	\$29,171	\$28,585
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AVERAGE LIABILITIES (\$millions)									
Demonitor									
Deposits: Noninterest Bearing	\$4,871	\$4,638	\$4,514	\$4,316	\$4,469	\$4,349	\$4,073	\$3,860	\$3,978
Bank Issued Interest Bearing Activity:	54,671	\$4,038	54,514	\$4,510	34,409	\$4,349	\$4,073	\$5,800	\$3,976
Savings & NOW	3,402	3,452	3,395	3,303	3,282	3,273	3,139	2,896	2,733
Money Market	5,654	5,612	5,657	5,780	6,015	6,040	6,135	6,274	6,443
Foreign Activity	887	849	943	909	799	759	861	867	891
Total Bank Issued Interest Bearing Activity	9,943	9,913	9,995	9,992	10,096	10,072	10,135	10,037	10,067
Bank Issued Time: CDs greater than \$100,000	906	805	660	632	633	617	628	662	680
All Other Time	2,685	2,653	2,582	2,611	2,659	2,707	2,791	2,905	3,033
Total Bank Issued Time	3,591	3,458	3,242	3,243	3,292	3,324	3,419	3,567	3,713
Total Bank Issued Deposits	18,405	18,009	17,751	17,551	17,857	17,745	17,627	17,464	17,758
Wholesale:									
Foreign Time	811	869	1,188	1,035	1,282	1,399	1,392	924	1,206
All Other Total Wholesale	6,056	5,756	4,570 5,758	3,929 4,964	3,344 4,626	3,011 4,410	3,123 4,515	2,759 3,683	1,659 2,865
Total Deposits	25,272	24,634	23,509	22,515	22,483	22,155	22,142	21,147	20,623
Short - Term Borrowings	2,461	2,494	3,259	3,428	2,649	3,102	3,204	3,610	4,121
Long - Term Borrowings	6,454	5,900	4,704	4,243	4,019	3,776	3,700	3,698	3,245
Other Liabilities	1,677	1,470	1,294	1,284	1,166	1,117	1,053	1,080	1,011
Total Liabilities	35,864	34,498	32,766	31,470	30,317	30,150	30,099	29,535	29,000
Total Liabilities	33,004	34,476	32,700	31,470	30,317	30,130	30,077	27,333	25,000
AVERAGE SHAREHOLDERS' EQUITY (\$millions)									
Shareholders' Equity	3,719	3,518	3,406	3,374	3,369	3,290	3,200	3,100	3,009
Total Liabilities & Shareholders' Equity	\$39,583	\$38,016	\$36,172	\$34,844	\$33,686	\$33,440	\$33,299	\$32,635	\$32,009
Morro									
Memo: Average Interest Bearing Liabilities	\$29,316	\$28,390	\$26,958	\$25,870	\$24,682	\$24,684	\$24,973	\$24,595	\$24,011
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	4th Qtr. 2004	3rd Qtr. 2004	2nd Qtr. 2004	1st Qtr. 2004	4th Qtr. 2003	3rd Qtr. 2003	2nd Qtr. 2003	1st Qtr. 2003	4th Qtr. 2002
KEY RATIOS									
Net Interest Margin(FTE) / Avg. Earning Assets Interest Spread (FTE)	3.39 % 3.04	3.42 % 3.11	3.61 % 3.32	3.69 % 3.39	3.64 % 3.32	3.53 % 3.21	3.65 % 3.33	3.79 % 3.46	3.77 % 3.39
Efficiency Ratio Efficiency Ratio without Metavante	61.6 47.0	62.2 49.0	60.2 48.8	60.4 49.2	63.9 52.1	69.4 60.6	59.0 48.2	59.6 48.5	60.4 49.6
Return on Assets Return on Equity	1.75 18.59	1.63 17.58	1.69 17.92	1.69 17.42	1.66 16.62	1.66 16.92	1.62 16.88	1.59 16.75	1.55 16.48
Equity / Assets (End of Period) Tangible Equity / Assets (End of Period)	9.62 4.89	9.21 4.48	9.26 6.29	9.59 6.87	9.68 6.89	9.89 7.09	9.52 6.73	9.41 6.55	9.24 6.35
MARGIN ANALYSIS (a)									
Loans and Leases: Commercial Loans & Leases	5.19 %	4.82 %	4.59 %	4.67 %	4.60 %	4.55 %	4.68 %	4.70 %	5.02 %
Commercial Real Estate Residential Real Estate	5.55 5.42	5.38 5.48	5.34 5.42	5.37 5.56	5.42 5.56	5.50 5.72	5.75 6.07	5.96 6.39	6.07 6.37
Home Equity Loans & Lines	5.43	5.15	5.24	5.35	5.42	5.49	5.81	5.96	6.15
Personal Loans & Leases	5.28	5.09	5.00	5.14	4.92	5.23	5.53	5.76	5.97
Total Loans & Leases	5.39	5.17	5.09	5.17	5.16	5.22	5.45	5.61	5.80
Investment Securities	4.94	4.99	4.87	5.01	4.94	4.27	4.92	5.52	5.73
Trading Securities	1.00	1.37	1.05	1.57	1.31	1.01	0.94	1.48	1.61
Short-Term Investments Interest Income(FTE) / Avg. Interest Earning Assets	2.23 5.30 %	1.57 5.12 %	1.00 5.02 %	1.03 5.11 %	0.92 5.08 %	0.79 5.02 %	1.01 5.31 %	1.16 5.56 %	1.39 5.72 %
interest income(FTE) / Avg. interest Earning Assets	3.30 %	3.12 %	3.02 %	3.11 %	3.08 %	3.02 %	3.31 %	3.30 %	3.72 %
Interest Bearing Deposits:									
Bank Issued Interest Bearing Activity	1.06 %	0.79 %	0.64 %	0.63 %	0.63 %	0.64 %	0.82 %	0.90 %	1.12 %
Bank Issued Time Total Bank Issued	2.55	2.47 1.23	2.38	2.38	2.39	2.42 1.08	2.54 1.25	2.70	2.86
Wholesale	2.26	1.23	1.61	1.69	1.46	1.42	1.60	1.84	1.98
Total Interest Bearing Deposits	1.73	1.47	1.23	1.23	1.16	1.16	1.34	1.47	1.66
Short-Term Borrowings	2.72	2.29	1.76	1.86	2.76	2.51	2.63	2.48	3.27
Long-Term Borrowings	3.75	3.69	3.57	3.70	3.77	4.27	4.58	4.63	4.57
Interest Expense / Avg. Interest Bearing Liabilities	2.26 %	2.01 %	1.70 %	1.72 %	1.76 %	1.81 %	1.98 %	2.10 %	2.33 %
Net Interest Margin(FTE) / Avg. Earning Assets	3.39 %	3.42 %	3.61 %	3.69 %	3.64 %	3.53 %	3.65 %	3.79 %	3.77 %
Interest Spread (FTE)	3.04 %	3.11 %	3.32 %	3.39 %	3.32 %	3.21 %	3.33 %	3.46 %	3.39 %
NONPERFORMING ASSETS									
Nonaccrual Loans & Leases: Commercial Real Estate:	\$41.0	\$49.7	\$39.5	\$45.7	\$56.1	\$66.6	\$77.4	\$93.4	\$81.4
Construction & Land Development	0.6	0.2	1.7	0.1	0.8	0.3	0.5	2.0	0.1
Commercial Mortgage	31.9	33.8	38.5	46.2	42.9	47.0	46.3	42.2	46.2
Residential Mortgage	49.2	48.7	50.8	49.5	52.1	60.3	63.8	59.6	56.2
Total Real Estate	81.7	82.7	91.0	95.8	95.8	107.6	110.6	103.8	102.5
Lease Financing	4.5	5.5	6.4	7.4	13.3	4.5	6.4	6.8	2.8
Personal	0.6	1.3	0.9	0.7	1.2	1.8	1.1	1.4	1.5
Total Nonaccrual Loans & Leases	127.8	139.2	137.8	149.6	166.4	180.5	195.4	205.4	188.2
Renegotiated	0.2	0.2	0.3	0.2	0.3	0.3	0.3	0.3	0.3
Past 90 Days or More Total Nonperforming Loans & Leases	132.4	3.1 142.5	6.9 145.0	6.3 156.1	6.1 172.8	6.5 187.3	7.6 203.3	6.4 212.1	6.0 194.5
Other Real Estate Owned	132.4 8.0	7.1	145.0	136.1	172.8	187.3	10.5	212.1 8.3	194.5 8.7
Total Nonperforming Assets	\$140.4	\$149.6	\$155.4	\$169.3	\$186.0	\$200.9	\$213.8	\$220.4	\$203.2
	Ψ1.0.7	Ψ117.0	Ψ	4107.5	ψ100.0	Ψ200.7	42.5.0	4220	Ψ203.2

Notes: (a) Based on average balances excluding fair value adjustments for available for sale securities.

CREDIT QUALITY	4th Qtr. 2004	3rd Qtr. 2004	2nd Qtr. 2004	1st Qtr. 2004	4th Qtr. 2003	3rd Qtr. 2003	2nd Qtr. 2003	1st Qtr. 2003	4th Qtr. 2002
Net Charge-Offs / Average Loans & Leases	0.18 %	0.10 %	0.08 %	0.08 %	0.13 %	0.13 %	0.16 %	0.44 %	0.23 %
Loan & Lease Loss Reserve / Period-End Loans & Leases	1.21	1.27	1.32	1.36	1.39	1.41	1.40	1.40	1.42
Non-Performing Loans & Leases / Period-End Loans & Leases	0.45	0.51	0.53	0.60	0.69	0.76	0.82	0.88	0.81
Loan & Lease Loss Reserve / Non-Performing Loans & Leases	271	251	247	227	202	186	171	159	174
RECONCILIATION OF RESERVE FOR LOAN & LEAS	SE LOSSES								
Beginning Balance	\$358.1	\$357.9	\$353.7	\$349.6	\$348.1	\$348.1	\$338.3	\$338.4	\$300.6
Provision for Loan and Lease Losses	12.8	6.9	9.2	9.0	9.8	7.9	19.6	25.7	23.4
Allowance of Banks & Loans Acquired	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	27.9
Loans and Leases Charged Off:									
Commercial	5.5	4.4	4.0	2.9	4.5	4.3	6.6	2.2	8.3
Real Estate	4.3	3.0	2.8	3.1	5.1	3.3	3.7	3.1	3.1
Personal	3.3	3.2	2.6	3.7	3.7	2.5	3.0	3.0	3.6
Leases	6.2	0.3	0.5	1.0	2.5	0.9	1.2	20.1	2.5
Total Charge-Offs	19.3	10.9	9.9	10.7	15.8	11.0	14.5	28.4	17.5
Recoveries on Loans and Leases:									
Commercial	5.1	2.4	2.3	2.9	3.8	1.4	2.6	0.9	1.5
Real Estate	0.4	0.6	1.3	1.5	2.5	0.6	0.8	0.5	1.0
Personal	0.7	0.9	0.9	0.8	0.8	0.8	0.7	0.7	0.8
Leases	0.3	0.3	0.4	0.6	0.4	0.3	0.6	0.5	0.7
Total Recoveries	6.5	4.2	4.9	5.8	7.5	3.1	4.7	2.6	4.0
Net Loan and Lease Charge-offs	12.8	6.7	5.0	4.9	8.3	7.9	9.8	25.8	13.5
Ending Balance	\$358.1	\$358.1	\$357.9	\$353.7	\$349.6	\$348.1	\$348.1	\$338.3	\$338.4

	4th Qtr. 2004	3rd Qtr. 2004	2nd Qtr. 2004	1st Qtr. 2004	4th Qtr. 2003	3rd Qtr. 2003	2nd Qtr. 2003	1st Qtr. 2003	4th Qtr. 2002
SEGMENTS (\$millions) (a)	2004	2004	2004	2004	2005	2003	2005	2003	2002
Banking:	_								
Revenues:									
Net interest income	\$294.5	\$284.4	\$280.2	\$274.8	\$267.0	\$255.1	\$261.9	\$262.5	\$261.8
Fees - Other	83.2	82.1	85.6	83.1	83.7	101.8	94.0	91.6	90.8
Fees - Intercompany	14.5	15.1	16.6	15.7	18.0	14.8	14.6	13.5	11.0
Total Revenues	392.2	381.6	382.4	373.6	368.7	371.7	370.5	367.6	363.6
Expenses:	3,2.2	501.0	302.1	575.0	500.7	571.7	370.5	307.0	303.0
Expenses - Other	146.1	153.1	152.4	152.2	149.0	197.2	145.1	143.1	147.6
Expenses - Intercompany	40.5	38.3	38.5	33.2	37.2	39.1	37.5	33.5	33.4
Total Expenses	186.6	191.4	190.9	185.4	186.2	236.3	182.6	176.6	181.0
Provision for Loan and Leases Losses	6.6	6.5	8.5	8.3	7.9	7.3	19.0	17.6	21.8
Income before Taxes	199.0	183.7	183.0	179.9	174.6	128.1	168.9	173.4	160.8
	63.7	61.5	60.0			15.9	54.9	56.7	52.2
Income Tax Expense	\$135.3	\$122.2	\$123.0	\$121.0	\$122.6	\$112.2	\$114.0	\$116.7	\$108.6
Segment Income	\$135.3	\$122.2	\$123.0	\$121.0	\$122.0	\$112.2	\$114.0	\$110.7	\$108.0
Metavante:									
Revenues:									
Net interest income	(\$9.0)	(\$7.7)	(\$0.9)	(\$0.2)	(\$0.4)	(\$0.4)	(\$0.5)	(\$1.0)	(\$0.7)
Fees - Other	269.5	239.0	197.4	186.1	176.5	166.3	158.0	157.1	156.2
Fees - Intercompany	21.0	20.9	19.2	18.9	18.9	17.3	18.0	16.9	16.1
Total Revenues	281.5	252.2	215.7	204.8	195.0	183.2	175.5	173.0	171.6
Expenses:					-,				
Expenses - Other	237.6	206.1	171.3	164.0	167.2	157.8	142.5	144.1	143.1
Expenses - Intercompany	9.8	11.2	12.2	10.9	10.2	11.0	10.5	9.3	8.1
Total Expenses	247.4	217.3	183.5	174.9	177.4	168.8	153.0	153.4	151.2
Provision for Loan and Leases Losses	247.4	217.5	105.5	-	-	-	133.0	155.4	-
Income before Taxes	34.1	34.9	32.2	29.9	17.6	14.4	22.5	19.6	20.4
Income Tax Expense	12.7	13.6	12.6	11.8	1.6	0.9	9.4	8.1	7.0
Segment Income	\$21.4	\$21.3	\$19.6	\$18.1	\$16.0	\$13.5	\$13.1	\$11.5	\$13.4
un ou									
All Others:									
Revenues:									
Net interest income	\$4.9	\$5.9	\$6.6	\$6.4	\$6.1	\$8.0	\$7.9	\$7.8	\$7.6
Fees - Other	64.1	45.4	45.8	43.3	44.4	55.9	40.7	41.2	39.4
Fees - Intercompany	5.2	5.6	7.0	4.8	5.2	9.9	9.3	7.2	9.4
Total Revenues	74.2	56.9	59.4	54.5	55.7	73.8	57.9	56.2	56.4
Expenses:									
Expenses - Other	30.7	31.4	29.7	29.9	28.0	27.5	31.7	30.6	34.9
Expenses - Intercompany	11.8	11.1	11.5	12.1	11.2	10.7	10.3	10.7	10.0
Total Expenses	42.5	42.5	41.2	42.0	39.2	38.2	42.0	41.3	44.9
Provision for Loan and Leases Losses	6.3	0.4	0.7	0.7	1.9	0.6	0.6	8.1	1.6
Income before Taxes	25.4	14.0	17.5	11.8	14.6	35.0	15.3	6.8	9.9
Income Tax Expense	10.1	5.5	6.8	4.5	5.5	13.9	5.6	3.1	3.8
Segment Income	\$15.3	\$8.5	\$10.7	\$7.3	\$9.1	\$21.1	\$9.7	\$3.7	\$6.1

Note: (a) Fees-Intercompany represents intercompany revenue charged to other segments for providing certain services. Expenses-Intercompany represents fees charged by other segments for certain services received. Intrasegment revenues, expenses and assets have been eliminated. In prior reports segment income also excluded charges for services from the holding company. Management determined that it was more meaningful to include such charges in evaluating the performance of its segments. Segment information for the prior quarters has been restated to include such charges.

Marshall & Ilsley Corporation

Annual Financial Information

	YEARS ENDED DECEMBER 31,							
	2004	2003	2002	2001	2000			
PER SHARE DATA (a)								
Diluted: Net Income	\$2.77	\$2.38	\$2.16	\$1.55	\$1.45			
Basic:								
Net Income	2.81	2.41	2.24	1.60	1.50			
Dividend Declared	0.810	0.700	0.625	0.568	0.518			
Book Value	17.24	15.00	13.51	11.65	10.60			
Average Shares Outstanding - Diluted (millions)	226.6	228.3	222.0	218.3	217.8			
Shares Outstanding - End of Period (millions)	227.3	223.2	226.2	207.9	205.7			
INCOME STATEMENT (\$millions)								
Net Interest Income (FTE)	\$1,164.2	\$1,089.0	\$1,038.5	\$874.0	\$704.0			
Provision for Loan & Lease Losses	38.0	63.0	74.4	54.1	30.4			
Data Processing Services	891.0	657.8	601.5	559.8	546.0			
Item Processing	43.1	42.8	39.1	47.6	51.4			
Trust Services	150.9	126.8	120.6	120.8	117.7			
Service Charge on Deposits	99.8	102.5	100.8	86.0	73.9			
Mortgage Banking	35.1	70.3	55.2	46.2	18.9			
Net Investment Securities Gains (Losses) All Other	35.4 191.2	21.6 194.0	(6.3) 171.8	(6.8) 147.6	(30.0) 153.7			
Total Non-Interest Revenues	1,446.5	1,215.8	1,082.7	1,001.2	931.6			
Salaries & Employee Benefits	887.3	797.5	745.5	695.4	628.2			
Occupancy and Equipment	192.8	179.0	191.5	189.5	168.8			
Software Expenses	50.0	44.7	44.2	39.8	30.0			
Processing Charges	52.2	48.3	39.3	40.1	32.1			
Supplies and Printing	23.6	22.1	20.1	21.3	20.8			
Professional Services	43.8	44.4	38.5	34.2	41.0			
Shipping and Handling	67.8	51.8	45.7	44.8	42.0			
Intangible Amortization	27.9	23.8	25.1	36.9	30.9			
Other	250.1	240.1	146.1	186.9	110.1			
Total Non-Interest Expenses	1,595.5	1,451.7	1,296.0	1,288.9	1,103.9			
Tax Equivalent Adjustment	32.2	31.7	32.3	31.2	31.0			
Pre-Tax Earnings	945.0	758.4	718.5	501.0	470.3			
Income Taxes	317.9	214.3	238.2	163.1	152.9			
Income Before Cumulative Effect of a Change in Accounting Principal	\$627.1	\$544.1	\$480.3	\$337.9	\$317.4			
Cumulative Effect of a Change in Accounting Principal	0.0	0.0	0.0	(0.4)	(2.3)			
Net Income	\$627.1	\$544.1	\$480.3	\$337.5	\$315.1			

Notes: (a) Prior periods have been restated for the 2 for 1 stock split effective 6-17-02.

Marshall & Ilsley Corporation

Annual Financial Information

		I	DECEMBER 31,		
ASSETS - END OF PERIOD (\$millions)	2004	2003	2002	2001	2000
Cash & Due From Banks	\$839	\$810	\$1,012	\$617	\$760
Trading Securities	18	16	\$1,012 21	5017	15
Short - Term Investments	173	147	228	988	148
Investment Securities	6,085	5,607	5,210	4,416	5,848
	0,083	3,007	3,210	4,410	3,646
Loans & Leases:					
Commercial Loans & Leases:	0.402	Z	6.072	5 720	5.200
Commercial Loans	8,482	7,111	6,872	5,728	5,290
Commercial Lease Financing	406	393	394	412	391
Total Commercial Loans & Leases Commercial Real Estate:	8,888	7,504	7,266	6,140	5,681
Commercial Mortgages	8,164	7,149	6,586	5,099	4,360
Construction Loans	1,175	1,075	898	596	4,360
Total Commercial Real Estate	9,339	8,224	7,484	5,695	4,852
Residential Real Estate:	,,55,	0,22 .	7,101	5,075	1,052
Residential Mortgages	3,399	2,442	2,391	2,174	2,260
Construction Loans	1,090	691	506	462	267
Total Residential Real Estate	4,489	3,133	2,897	2,636	2,527
Personal Loans & Leases:					
Personal Loans	1,540	1,748	1,852	1,211	1,174
Personal Lease Financing	132	184	388	550	703
Home Equity Loans & Lines	5,149	4,392	4,022	3,063	2,650
Total Consumer Loans & Leases Total Loans & Leases	6,821 29,537	6,324	6,262	4,824 19,295	4,527
Reserve for Loan & Leases Losses	(358)	25,185 (350)	(338)	(268)	17,587 (235)
Premises and Equipment, net	467	439	442	393	393
Goodwill & Intangibles	2,126	1,105	1,089	587	345
Other Assets	1,550	1,414	1,302	1,218	1,217
Total Assets	\$40,437	\$34,373	\$32,875	\$27,252	\$26,078
	410,101		772,777		4-0,010
LIABILITIES - END OF PERIOD (\$millions)					
Deposits:					
Noninterest Bearing	\$4,888	\$4,715	\$4,462	\$3,559	\$3,130
Bank Issued Interest Bearing Activity:					
Savings & NOW	3,387	3,322	2,857	1,940	1,785
Money Market	5,645	5,893	6,280	5,832	4,965
Foreign Activity	9,924	10,058	914	691	7,206
Total Bank Issued Interest Bearing Activity Bank Issued Time:	9,924	10,038	10,031	8,463	7,200
CDs greater than \$100,000	942	628	657	658	847
All Other Time	2,712	2,633	2,965	2,948	3,518
Total Bank Issued Time	3,654	3,261	3,622	3,606	4,365
Total Bank Issued Deposits	18,466	18,034	18,135	15,628	14,701
Wholesale:					
Foreign Time	2,253	270	0	91	1,982
All Other	5,736	3,966	2,259	774	2,566
Total Wholesale	7,989	4,236	2,259	865	4,548
Total Deposits	26,455	22,270	20,394	16,493	19,249
Short - Term Borrowings	3,530	4,933	6,093	5,857	2,815
Long - Term Borrowings	5,027	2,735	2,284	1,560	921
Other Liabilities	1,535	1,106	1,067	849	851
Total Liabilities	36,547	31,044	29,838	24,759	23,836
SHAREHOLDERS' EQUITY - END OF PERIOD (\$millions)					
Preferred Equity	0	0	0	34	34
Common Equity	3,867	3,326	3,081	2,418	2,170
Unrealized Gains (Losses) on Securities	31	42	58	63	38
Unrealized Gains (Losses) on Derivatives	(8)	(39)	(102)	(22)	0
Accumulated Other Comprehensive Income	23	3	(44)	41	38
Total Common Equity	3,890	3,329	3,037	2,459	2,208
Shareholders' Equity	3,890	3,329	3,037	2,493	2,242
Total Liabilities & Shareholders' Equity	\$40,437	\$34,373	\$32,875	\$27,252	\$26,078

	YEARS ENDED DECEMBER 31,						
	2004	2003	2002	2001	2000		
AVERAGE ASSETS (\$millions)							
Cash & Due From Banks	\$835	\$752	\$708	\$651	\$615		
Trading Securities	22	23	15	21	31		
Short - Term Investments	171	264	717	504	265		
Investment Securities	5,872	5,212	4,551	5,196	5,391		
Loans & Leases:							
Commercial Loans & Leases: Commercial Loans	7,621	6,905	6,144	5,478	4,975		
Commercial Lease Financing	397	390	395	3,478	353		
Total Commercial Loans & Leases	8,018	7,295	6,539	5,868	5,328		
Commercial Real Estate:	0,010	7,275	0,557	5,000	5,520		
Commercial Mortgages	7,659	6,901	5,703	4,741	4,183		
Construction Loans	1,097	1,000	755	522	433		
Total Commercial Real Estate Residential Real Estate:	8,756	7,901	6,458	5,263	4,616		
Residential Mortgages	2,855	2,335	2,171	2,203	2,792		
Construction Loans	840	593	474	310	267		
Total Residential Real Estate	3,695	2,928	2,645	2,513	3,059		
Personal Loans & Leases:	1 522	1.074	1.200	1.102	1.246		
Personal Loans Personal Lease Financing	1,632 155	1,874 285	1,388 468	1,182 636	1,246 586		
Home Equity Loans & Lines	4,765	4,110	3,530	2,739	2,283		
Total Consumer Loans & Leases	6,552	6,269	5,386	4,557	4,115		
Total Loans & Leases	27,021	24,393	21,028	18,201	17,118		
Reserve for Loan & Leases Losses	(360) 448	(348) 441	(303) 418	(253) 392	(233) 376		
Premises and Equipment, net Goodwill & Intangibles	1,547	1.089	800	430	352		
Other Assets	1,607	1,442	1,269	1,228	1,127		
Total Assets	\$37,163	\$33,268	\$29,203	\$26,370	\$25,042		
Memo:							
Average Earning Assets	\$33,086	\$29,892	\$26,311	\$23,922	\$22,805		
Average Earning Assets Excluding Investment Securities	*******		+==,e==		,		
Unrealized Gains/(Losses)	\$33,044	\$29,823	\$26,213	\$23,817	\$22,849		
AVERAGE LIABILITIES (\$millions)							
Deposits:							
Noninterest Bearing	\$4,586	\$4,190	\$3,509	\$2,895	\$2,648		
Bank Issued Interest Bearing Activity:	2 200	3,149	2.252	1.776	1.046		
Savings & NOW Money Market	3,388 5,675	3,149 6,115	2,352 5,893	1,776 5,469	1,846 4,575		
Foreign Activity	897	821	752	588	415		
Total Bank Issued Interest Bearing Activity	9,960	10,085	8,997	7,833	6,836		
Bank Issued Time:					0=-		
CDs greater than \$100,000 All Other Time	751 2,633	635 2,765	655 2,885	761 3,214	876 3,415		
Total Bank Issued Time	3,384	3,400	3,540	3,975	4,291		
Total Bank Issued Deposits	17,930	17,675	16,046	14,703	13,775		
Wholesale:	.=-						
Foreign Time All Other	975 5,083	1,251 3,060	1,055 1,542	746 1,742	1,625 2,098		
Total Wholesale	6,058	4,311	2,597	2,488	3,723		
Total Deposits	23,988	21,986	18,643	17,191	17,498		
Short - Term Borrowings	2,908	3,139	4,188	3,944	3,539		
Long - Term Borrowings	5,330	3,799	2,693	1,963	1,179		
Other Liabilities	1,432	1,103	912	843	678		
Total Liabilities	33,658	30,027	26,436	23,941	22,894		
AVERAGE SHAREHOLDERS' EQUITY (\$millions)							
Shareholders' Equity	3,505	3,241	2,767	2,429	2,148		
Total Liabilities & Shareholders' Equity	\$37,163	\$33,268	\$29,203	\$26,370	\$25,042		
Memo: Average Interest Bearing Liabilities	\$27,640	\$24,734	\$22,015	\$20,203	\$19,568		

Marshall & Ilsley Corporation

Annual Financial Information

	2004		2003	2002	2001	2000
KEY RATIOS	2004	_	2003	2002	2001	2000
Net Interest Margin(FTE) / Avg. Earning Assets Interest Spread (FTE)	3.52 3.21	%	3.65 % 3.33	3.96 % 3.55	3.67 % 3.02	3.08 % 2.30
Efficiency Ratio Efficiency Ratio without Metavante	61.1 48.4		63.0 52.4	61.0 50.1	68.1 56.2	65.5 59.5
Return on Assets Return on Equity	1.69 17.89		1.64 16.79	1.64 17.36	1.28 13.89	1.26 14.67
Equity / Assets (End of Period)	9.62		9.68	9.24	9.15	8.60
MARGIN ANALYSIS (a)						
Loans and Leases: Commercial Caons & Leases Commercial Real Estate Residential Real Estate Home Equity Loans & Lines Personal Loans & Leases Total Loans & Leases Total Loans & Leases Investment Securities Trading Securities Short-Term Investments Interest Income(FTE) / Avg. Interest Earning Assets Interest Bearing Deposits: Bank Issued Interest Bearing Activity Bank Issued Time Total Bank Issued Wholesale Total Interest Bearing Deposits Short - Term Borrowings Long - Term Borrowings	4.83 5.41 5.47 5.29 5.12 5.21 4.95 1.26 1.40 5.14 0.78 2.45 1.20 1.91	% - %_ - %_	4.63 % 5.65 5.92 5.66 5.37 5.36 4.90 1.16 0.97 5.24 % 0.75 % 2.51 1.19 1.57 1.28 2.58 4.30	5.25 % 6.52 6.84 6.58 6.59 6.18 6.48 2.21 1.56 6.10 % 1.22 % 3.25 1.79 2.27 1.87 3.59 4.73	6.92 % 7.72 7.42 7.95 7.94 7.48 7.10 4.21 3.34 7.31 % 2.91 % 5.40 3.75 4.99 3.97 4.78 5.65	8.33 % 8.22 7.35 8.40 8.14 6.75 4.92 6.35 7.79 % 4.28 % 5.65 4.81 6.37 5.20 6.34 6.68
Interest Expense / Avg. Interest Bearing Liabilities Net Interest Margin(FTE) / Avg. Earning Assets	3.52	%	1.91 % 3.65 %	2.55 % 3.96 %	4.29 % 3.67 %	5.49 % 3.08 %
Interest Spread (FTE)	3.21	%	3.33 %	3.55 %	3.02 %	2.30 %
NONPERFORMING ASSETS Nonaccrual Loans & Leases:						
Nonaccrual Loans & Leases: Commercial Real Estate:	\$41.0		\$56.1	\$81.4	\$70.3	\$50.0
Construction & Land Development Commercial Mortgage Residential Mortgage Total Real Estate Lease Financing Personal	0.6 31.9 49.2 81.7 4.5 0.6	_	0.8 42.9 52.1 95.8 13.3 1.2	0.1 46.2 56.2 102.5 2.8 1.5	0.7 34.5 47.8 83.0 12.0 1.1	2.9 35.0 29.9 67.8 1.9 1.7
Total Nonaccrual Loans & Leases Renegotiated Past 90 Days or More Total Nonperforming Loans & Leases	127.8 0.2 4.4 132.4	_	166.4 0.3 6.1 172.8	188.2 0.3 6.0 194.5	166.4 0.4 7.0 173.8	121.4 0.6 7.4 129.4
Other Real Estate Owned Total Nonperforming Assets	8.0 \$140.4	_	13.2 \$186.0	\$203.2	6.8 \$180.6	3.8 \$133.2

Notes: (a) Based on average balances excluding fair value adjustments for available for sale securities.

CREDIT QUALITY	2004	-	2003	2002	2001	2000
Net Charge-Offs / Average Loans & Leases	0.11	%	0.21 %	0.21	% 0.22 %	0.12 %
Loan & Lease Loss Reserve / Period-End Loans & Leases	1.21	/0	1.39	1.42	1.39	1.34
Non-Performing Loans & Leases / Period-End Loans & Leases	0.45		0.69	0.81	0.90	0.74
Loan & Lease Loss Reserve / Non-Performing Loans & Leases	271		202	174	154	182
RECONCILIATION OF RESERVE FOR LOAN & LEASE	LOSSES]				
Beginning Balance	\$349.6		\$338.4	\$268.2	\$235.1	\$225.9
Provision for Loan and Lease Losses	38.0		63.0	74.4	54.1	30.4
Allowance of Banks & Loans Acquired Loans and Leases Charged Off:	0.0		-	39.8	19.2	0.2
Commercial	16.8		17.7	23.0	22.8	10.6
Real Estate	13.3		15.3	10.8	12.0	9.9
Personal	12.8		12.1	12.3	10.9	8.2
Leases	8.0		24.6	9.2	2.9	1.3
Total Charge-Offs	50.9	-	69.7	55.3	48.6	30.0
Recoveries on Loans and Leases:						
Commercial	12.6		8.7	3.8	4.1	4.7
Real Estate	3.9		4.4	2.6	1.4	1.5
Personal	3.3		3.1	3.1	2.6	2.2
Leases	1.6	_	1.7	1.8	0.3	0.2
Total Recoveries	21.4		17.9	11.3	8.4	8.6
Net Loan and Lease Charge-offs	29.5		51.8	44.0	40.2	21.4
Ending Balance	\$358.1	•	\$349.6	\$338.4	\$268.2	\$235.1
RECONCILIATION OF NET INCOME TO INCOME AS A	DJUSTED	1	Three		Twelve	
			Months Ended	Diluted	Months Ended	Diluted
			December 31,	EPS	December 31,	EPS
			2004	Impact	2004	Impact
Net Income			\$173.8	\$0.76	\$627.1	\$2.77
Adjustments (Net of Tax)						
Unrealized Gain Venture Capital Investments			22.2	0.10	22.2	0.10
Metavante Disposition of two Subsidiaries			(4.2)	(0.02)	(4.2)	(0.02)
Foundation Contributions and Other			(4.2)	(0.02)	(4.2)	(0.02)
Total Adjustments			13.5	0.06	13.5	0.06
Income as Adjusted			\$160.3	\$0.70	\$613.6	\$2.71